1	
2	
3	
4	
5	
6	
7	Securities and Exchange Commission Historical
8	Society
9	Oral Argument U.S. Court of Appeals for the District
10	of Columbia Circuit
11	March 24, 2006
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	

- 1 PROCEEDINGS
- THE CLERK: Case number 05-0723. Juang
- 3 Lou, petitioner versus the Securities and Exchange
- 4 Commission. Mr. Uana for the petitioner and Mr.
- 5 Summergrad for the respondent.
- 6 MR. UANA: Good day, Your Honor.
- 7 It's my honor -- I'm John Uana, I'm
- 8 appearing pro bono today for my client, Juang Lou,
- 9 who is seated here in the courtroom. And I am
- 10 honored to appear today before this Court.
- 11 And I'm also honored that my old friend,
- 12 Eric Summergrad, who is now a Deputy Solicitor at
- 13 the Commission -- we began practicing law together
- 14 at Arnold & Porter many years ago, and it's nice to
- 15 see him.
- May it please the Court. This is an
- 17 appeal of a petition for review from the decision of
- 18 the SEC which banned Juang Lou for life as a
- 19 registered representative, and fined him about
- 20 \$4,000. This was in connection with online trading
- 21 for Dr. Who, who sought him out and asked for his
- 22 help.

- 1 Unlike other cases that have been before
- 2 this Court, this case involves no allegation or
- 3 finding of fraud, and no pattern of dishonesty.
- 4 Juang Lou took no money from Dr. Who, and I am
- 5 asking this Court today to reverse the decision of
- 6 the Commission -- the Commission's decision -- the
- 7 holdings -- there are four separate holdings -- none
- 8 is supported by the substantial evidence, not one.
- 9 In fact, they're contradicted by the record evidence
- 10 in this case.
- 11 Now, Mr. Lou represented himself pro se in
- 12 the NASD proceeding.
- 13 First, this order is unconstitutional,
- 14 Your Honor. There is a fundamental due process
- 15 defect in the Commission's order. The government
- 16 itself, in its brief at page 26 concedes, quote,
- 17 "The NASD did not have a specific rule against
- 18 online trading without notice." That is a telling
- 19 admission by the government. As a matter of due
- 20 process law -- that's at page 26 of the Commission's
- 21 brief -- the Commission should comport with public
- 22 rulemaking process and public rules so that

- 1 everybody in the securities industry is properly
- 2 apprised of the NASD position, as to prohibitions as
- 3 to trading another person's account online. This is
- 4 a new area of law --
- 5 THE COURT: Do they have a prohibition
- 6 against unauthorized trading?
- 7 MR. UANA: Yes.
- 8 THE COURT: Why does it -- why isn't that
- 9 sufficient? Why do they have to specify, "We mean
- 10 this to apply to all kinds of trading, " if it, on
- 11 its face, applies to all kinds of trading?
- MR. UANA: Yes, the -- there's no holding,
- 13 here, of unauthorized trading, Your Honor. The NASD
- 14 found that he was authorized because of Dr. Who's
- 15 repeated emails authorizing him.
- 16 THE COURT: I thought this whole thing was
- 17 about unauthorized trading?
- MR. UANA: No, sir.
- 19 THE COURT: But you just said it was. You
- 20 told me that they found that he had done
- 21 unauthorized trading online. Did you not, or was
- 22 that -- ?

- 1 MR. UANA: Well, it's true that Dr. Who
- 2 originally alleged that, but the NASD found against
- 3 the --
- 4 THE COURT: Then what is the
- 5 Constitutional defect?
- 6 MR. UANA: What I'm saying is that --
- 7 THE COURT: If they didn't find that they
- 8 had done -- you told us that the SEC held that he
- 9 had engaged in unauthorized trading online, did you
- 10 not? Or was I -- ?
- MR. UANA: I didn't say unauthorized
- 12 trading online. There was an allegation -- a charge
- 13 brought against Juang --
- 14 THE COURT: So, what is the
- 15 unconstitutionality that you say occurred here?
- MR. UANA: Their -- what is the charge is
- 17 that he --
- 18 THE COURT: What's the unconstitutionality
- 19 that you claim occurred?
- 20 MR. UANA: There is no rule -- there is
- 21 not a single NASD rule that prohibits any registered
- 22 representative, Your Honor, from trading another

- 1 person's online when you have the password.
- 2 Anybody, right now, if you're given the password to
- 3 someone's account, you can trade it. That's the way
- 4 things are.
- Now, maybe the Commission --
- 6 THE COURT: You can't trade without
- 7 authorization, right?
- 8 MR. UANA: Sir?
- 9 THE COURT: You can't trade without
- 10 authorization, right?
- 11 MR. UANA: That's true. That's true.
- 12 THE COURT: And what the Commission says
- 13 he did wrong was not that he used online methods, is
- 14 it? But that he wasn't authorized to do it -- the
- 15 trades that he made.
- MR. UANA: But that's not the holding of
- 17 either the NASD or the Commission. I'm going to get
- 18 to the four holdings, but that's not -- unauthorized
- 19 trading was dropped by the NASD. They dismissed
- 20 that claim.
- 21 THE COURT: All right, so what was he
- 22 found to have done wrong?

- 1 MR. UANA: He was found to have done four
- 2 things wrong. Putting her in unsuitable
- 3 transactions; number two, that he acted without
- 4 telling New York Life and Schwab what he was doing;
- 5 and number three, that he filed a U-4 Form Report
- 6 with the NASD that they claimed was false. Those
- 7 were the things -- only things that are before this
- 8 Court.
- 9 THE COURT: Then why are we talking about
- 10 online trading not being against the rules, then?
- MR. UANA: Because --
- 12 THE COURT: You got up and started with
- 13 the proposition that they had no rule against online
- 14 trading. If you're saying that unauthorized trading
- 15 online, if that's not what he's being punished for,
- 16 why do we care whether they had a rule against
- 17 online trading?
- 18 MR. UANA: Because the whole case, Your
- 19 Honor, depends on his helping this woman trade
- 20 online. That's what this whole case is about. It's
- 21 a new area of the law, and my point is, if it's a
- 22 prohibition for Mr. Juang Lou -- he never thought he

- 1 was doing anything wrong -- there's no rule here, at
- 2 all, that barred him from trading online. She did
- 3 give him authority to do this, and if I could just
- 4 answer your question more fully -- the way this took
- 5 place is Juang Lou would be on the telephone, Dr.
- 6 Who would be on the telephone, they would both go to
- 7 Option Investor-dot-com, she gave him her password
- 8 to her Schwab account, and he would place
- 9 transactions based on the recommendations of Option
- 10 Investor-dot-com. It's a new area of the law.
- 11 There was no SEC or NASD rule --
- 12 THE COURT: Right. Just put a cap to
- 13 this, what conclusion of the NASD do you say is
- 14 unconstitutional because of lack of notice?
- MR. UANA: What I'm saying is
- 16 unconstitutional is that the NASD -- Juang Lou was
- 17 banned for life. For what? For assisting Dr. Who
- 18 make trades online in her account for which he took
- 19 no compensation. I'm saying it's --
- THE COURT: I haven't yet heard the answer
- 21 to my question. You got up talking about
- 22 unconstitutionality --

- 1 MR. UANA: Yes, sir.
- THE COURT: -- because of a failure of
- 3 notice about something about online trading.
- 4 MR. UANA: I'm saying --
- 5 THE COURT: Now, when I tried to explore
- 6 that, what I get back from you is, "Well, that's not
- 7 what they found." If they didn't find it, then who
- 8 cares whether they gave notice of it or not? What
- 9 is it that's unconstitutional?
- MR. UANA: I'm saying that, basically, the
- 11 fundamental charge against Juang Lou is that he
- 12 assisted this woman, Dr. Who, by trading her account
- 13 from his home computer online.
- 14 THE COURT: I don't think I'm going to get
- 15 an answer to my question.
- 16 THE COURT: But that's not the -- that's
- 17 not the charge. You itemized the charges.
- 18 MR. UANA: Right.
- 19 THE COURT: It was unsuitable
- 20 transactions, failure to tell New York Life and
- 21 Schwab --
- THE COURT: Yep.

- 1 THE COURT: -- filing a false report, and
- 2 so on. Now, it may all have arisen out of what he -
- 3 what you just described --
- 4 MR. UANA: That's what I'm saying.
- 5 THE COURT: -- but that's no more material
- 6 than the fact that he did it at home.
- 7 THE COURT: Or if he did it at the office.
- 8 THE COURT: Either he did or didn't
- 9 violate these regulations.
- 10 THE COURT: The online part seems to have
- 11 nothing to do with the case, and yet you began your
- 12 argument by saying it was unconstitutional.
- MR. UANA: Well, respectfully, Your Honor,
- 14 this whole case is that he -- they did charge him
- 15 with unauthorized transactions, but the NASD found
- 16 that he was authorized, Your Honor.
- Now, I wanted to point out that Juang Lou
- 18 --
- 19 THE COURT: He was authorized to act on
- 20 behalf of Dr. Who.
- MR. UANA: Yes, that's what they held.
- 22 THE COURT: He was not authorized to

- 1 violate these rules, I mean, that's --
- MR. UANA: Of course, no one is.
- 3 THE COURT: All right, so that's the
- 4 reason --
- 5 MR. UANA: But I want to -- I want to just
- 6 point out, first, that Juang Lou was terminated by
- 7 New York Life in October of 2000, and he remains
- 8 unemployed. And this is relevant, because under
- 9 Section 19(E)(2) of the Securities Exchange Act, the
- 10 Agency has authority to cancel, reduce, or require
- 11 the remission of such sanction if it finds the
- 12 sanction excessive or oppressive. The Commission
- 13 here abused its authority by making holdings
- 14 directly contrary to the record evidence.
- Now, I remind the Court, also, that this
- 16 is a first offense charged against my client. He
- 17 had a good record before this, and his supervisor,
- 18 Mr. Atkins, said his record's been fine, Joint
- 19 Appendix 139.
- 20 Also, I point out that the NASD hearing
- 21 panel found Lou never took any money from Dr. Who.
- 22 THE COURT: Why does that matter?

- 1 MR. UANA: Because this goes to whether --
- 2 it's excessive punishment to ban him and disbar him
- 3 for life.
- 4 THE COURT: All right, all right.
- 5 MR. UANA: But that's how I'm making --
- 6 THE COURT: Assuming that the violations
- 7 are established.
- 8 MR. UANA: Right.
- 9 THE COURT: What is the standard that the
- 10 Commission should have applied in determining the
- 11 penalty, and what is the standard that we should
- 12 apply in reviewing it?
- MR. UANA: The standard for the Commission
- 14 is 19(E)(2), Your Honor, of the Securities Exchange
- 15 Act of 1934.
- THE COURT: Which says?
- 17 MR. UANA: Section 19(E)(2) states that
- 18 the Agency has authority, quote, "To cancel, reduce,
- 19 or require the remission of such sanction if it's
- 20 excessive or oppressive." That's the standard.
- Now, this Court -- under the Supreme Court
- 22 decision in Steadman -- this Court looks at the

- 1 Commission's findings in terms of substantial --
- 2 whether they're supported by substantial evidence,
- 3 the normal --
- 4 THE COURT: But what did you tell us about
- 5 whether they were supported by substantial evidence,
- 6 or not, and --
- 7 MR. UANA: Not one.
- 8 THE COURT: I find a paragraph on this
- 9 subject in your brief, and I don't find any
- 10 reference that sets forth any standard the
- 11 Commission violated, or any references to what we
- 12 can review. You haven't shown us any comparison to
- 13 other penalties entered by the Commission, you
- 14 haven't shown us what alternative penalties were
- 15 available to the Commission, and you haven't really
- 16 told us what our standard of -- you haven't
- 17 mentioned what our standard of review is.
- MR. UANA: Well, the standard of review is
- 19 set forth in the Supreme Court's decision in the
- 20 Steadman case, I believe, around 1982, Your Honor.
- 21 THE COURT: Where is that cited in your
- 22 brief?

- 1 MR. UANA: It's not cited in my brief, but
- 2 it is cited in the government's brief, and that is
- 3 the controlling decision on that specific question
- 4 that you asked.
- If I could just, briefly, number one,
- 6 unsuitable transactions, the standard is in
- 7 2860(B)(19) of the NASD. And the problem with
- 8 unsuitability, the NASD, it found that -- rejected
- 9 that claim. It was reinstated by the National
- 10 Adjudicatory Council and the Commission adopted the
- 11 NAHC ruling.
- But the problem is, the doctor filled out
- 13 -- Dr. Who filled out her own option applications at
- 14 Schwab and New York Life Securities -- they're in
- 15 the record -- and she lied about her experience.
- 16 It's not fair -- it's not fair to hold Juang Lou to
- 17 a holding that he put her in unsuitable transactions
- 18 when she had -- when it's clear in the record,
- 19 undisputed in the record, that she lied in her
- 20 options applications. And the rule, 2860(B)(19) is
- 21 that -- is the question is, whether he had
- 22 reasonable grounds to believe, upon the bases of

- 1 information furnished by the customer. He certainly
- 2 did, and there's no basis for suitability. The
- 3 hearing officer was right to throw that out.
- 4 The second claim is failure to give notice
- 5 to New York Life and Schwab. They argue that Juang
- 6 Lou exercised discretionary authority over Dr. Who's
- 7 Schwab account, but he clearly did not. The SEC --
- 8 Juang Lou did not exercise discretion in this
- 9 account. There's no definition in the rule itself,
- 10 which is 2510(B) on what a discretionary account is.
- 11 But that means -- and I've practiced in securities
- 12 for 30 years -- you manage someone's account.
- 13 That's not what Juang Lou was doing. She'd be on
- 14 the phone with him, they'd be looking at Option
- 15 Invested-dot-com, and he did exactly what she told
- 16 him to do. And he didn't charge her, there was no
- 17 remuneration here, whatsoever.
- 18 THE COURT: How about the record evidence
- 19 of her saying that she wanted him to stop, and he
- 20 wouldn't? Or didn't?
- 21 MR. UANA: I'm sorry, Your Honor?
- 22 THE COURT: There was, I mean, if every

- 1 transaction was accomplished by their both being on
- 2 the phone simultaneously --
- MR. UANA: Not every transaction, but
- 4 typically, that's how it took place.
- 5 THE COURT: Typically, right. But then,
- 6 that leaves room for her, then, to say later on, as
- 7 she does, right? "I told him I wanted him to stop
- 8 this trading, and he didn't stop."
- 9 MR. UANA: That's correct, Your Honor.
- 10 THE COURT: Which would seem to be quite a
- 11 different scenario than the one that you were
- 12 portraying, and it would make the -- I'm not sure
- 13 that reflects on unsuitability, but it certainly
- 14 means this was not a joint venture by the two of
- 15 them. Or every transaction was not.
- MR. UANA: That's correct, Your Honor.
- 17 But the NASD, I also point out, a critical finding
- 18 that Dr. Who was not credible. She gave
- 19 inconsistent testimony --
- 20 THE COURT: Did they not also find that he
- 21 changed the password and locked her out of her own
- 22 online account, at one point?

- 1 MR. UANA: They did say that with respect
- 2 to the New York Life Securities account, but she
- 3 changed their password on the Schwab account
- 4 herself. When she wanted to stop him, it was always
- 5 in her control, Your Honor, to do what she wanted
- 6 with this account.
- 7 THE COURT: Where is the finding that she
- 8 was not credible?
- 9 THE COURT: I don't remember that, either.
- 10 MR. UANA: Well, both the National -- the
- 11 NASD hearing panel found she was not credible, and
- 12 the NAC. It's in both of the orders, which are in
- 13 the record in this case.
- 14 THE COURT: Well, we'll give you a minute
- on rebuttal, maybe you can show us where that is.
- MR. UANA: Okay. Thank you, Judge.
- MR. SUMMERGRAD: Good morning, I am Eric
- 18 Summergrad, representing the Securities and Exchange
- 19 Commission. Let me begin with what the violations
- were, here.
- 21 First of all, the issue of suitability is
- 22 not before the Court, because the Commission said it

- 1 didn't have to reach the issue, and it didn't decide
- 2 anything on that.
- 3 Secondly, I would remind the Court that it
- 4 is the Commission's findings of violation that are
- 5 before the Court, the Commission reviewed --
- 6 THE COURT: I wonder if I could ask you to
- 7 try to get the microphone a little closer to you --
- 8 MR. SUMMERGRAD: Certainly.
- 9 THE COURT: The whole podium --
- 10 MR. SUMMERGRAD: If I lean forward, that
- 11 might help a little bit.
- 12 It is the Commission's findings that are
- 13 before the Court; the Commission reviews the issue
- 14 of liability, de novo.
- 15 There are three violations, here, and they
- 16 do not have to do with the simple question of
- 17 authorization by Dr. Who. In some informal sense,
- 18 she obviously did authorize Mr. Lou to trade in her
- 19 account. He took responsibility for that, it was
- 20 his determination what options to invest in, and
- 21 that -- under the definition in the Exchange Act --
- 22 is the sine qua non of discretion.

- 1 The first violation was, he was employed
- 2 by New York Life. He went and traded on a
- 3 discretionary basis in Dr. Who's account at Schwab.
- 4 In other words, he was trading away from his
- 5 employer, and he was obligated, under Rule 3050(c)
- 6 to give notice to Schwab, to give notice to New York
- 7 Life. He didn't do that.
- 8 He maintains he didn't do that because he
- 9 believes he wasn't acting as a securities
- 10 professional; he believes he was acting merely as a
- 11 friend, and that none of this was any business of
- 12 the NASD or of New York Life or of Schwab.
- 13 Secondly, after Dr. Who opened an account
- 14 at New York Life, on which Mr. Lou was the account
- 15 representative, he extensively traded in the account
- 16 on a discretionary basis. And there's ample
- 17 evidence in the record of that.
- 18 He probably engaged in some 50
- 19 transactions, and made about \$300 in commissions.
- 20 But the commissions are not part of the violation.
- 21 The violation, in that case, was when I
- 22 registered representative trades on a discretionary

- 1 basis, under Rule 2510, they have to, one, get
- 2 written authorization from the client, which he did
- 3 not do.
- 4 And secondly, and more importantly, here,
- 5 they have to get approval from the firm. New York
- 6 Life would not have given approval, because it did
- 7 not allow its registered representatives to trade on
- 8 a discretionary basis.
- 9 In fact, this is what New York Life fired
- 10 him for. This is the most -- they said this was the
- 11 most serious violation, that he engaged on a
- 12 discretionary basis, traded on a discretionary basis
- 13 on a client's account, and didn't bring it to their
- 14 attention. Had they brought it -- had he brought it
- 15 to their attention, they would have stopped him,
- 16 cold. Had he brought to their attention that he was
- 17 trading on a discretionary basis at Schwab, they
- 18 would have stopped him cold there, too. Dr. Who
- 19 wouldn't have lost \$80,000 in her account, and New
- 20 York Life wouldn't have had to pay \$40,000 in order
- 21 to settle the claim against them.
- 22 The third violation is very

- 1 straightforward. After he was fired from New York
- 2 Life, he was employed by another securities firm
- 3 called Global Link, and in connection with that, he
- 4 had to file a form called Form U-4 with the NASD.
- 5 The form asks, "Have you ever been discharged from
- 6 an employer after an investment-related complaint
- 7 was filed alleging violations of statutes, rules, or
- 8 standards of ethics?" He answered no, and that was
- 9 blatantly untrue, because he was fired after Dr. Who
- 10 complained to the Maryland authorities, the Maryland
- 11 authorities notified New York Life, New York Life
- 12 asked Dr. -- asked Mr. Lou about this, that he --
- 13 submitted two letters, giving his side of the
- 14 matter, and in those letters he admitted engaging in
- 15 discretionary trading. As a result of that, New
- 16 York Life let him go, and he blatantly lied about
- 17 it.
- 18 Now, let me just talk briefly about the
- 19 sanction, here. The complaint is that Mr. Lou is an
- 20 honorable person, that he wasn't acting out of venal
- 21 motives, that he wasn't acting to make money from
- 22 this -- all of that is true, and all of that was

- 1 noted by the NASD. They considered that as possible
- 2 mitigating factors. But they said, nonetheless, a
- 3 bar was appropriate. And the reason why a bar was
- 4 appropriate here was because Mr. Lou -- throughout
- 5 these proceedings, and before this Court, as well --
- 6 simply refuses to acknowledge, and refused to
- 7 acknowledge before the NASD, that he was under any
- 8 controls, that he was acting as a securities
- 9 professional, that he had to know what the rules
- 10 were, that he was under any obligation, at all.
- He said, "I don't do anything wrong, I'm
- 12 under no obligation, you have no business dealing
- 13 with this, " and the NASD reasonably concluded, and
- 14 the Commission concluded that it was reasonable for
- 15 the NASD to so conclude that it could not allow into
- 16 the securities profess -- to remain in the
- 17 securities profession -- somebody who has that
- 18 attitude.
- 19 THE COURT: What was the finding regarding
- 20 Ms. -- Dr. Who's credibility?
- 21 MR. SUMMERGRAD: The fining related to --
- 22 she -- there was a charge that Mr. Lou had caused

- 1 her to -- when she opened her account at New York
- 2 Life -- to misstate her experience and -- regarding
- 3 options, to misstate her assets, and --
- 4 THE COURT: That was her testimony?
- 5 MR. SUMMERGRAD: That was --
- 6 THE COURT: Or that was the charge?
- 7 MR. SUMMERGRAD: The charge -- that was
- 8 one of the charges. And the NASD concluded that
- 9 there were inconsistencies in her statements, and it
- 10 could not find her credible on that matter. It made
- 11 no finding of credibility -- and therefore it didn't
- 12 find, it threw out that charge. It didn't find that
- 13 she was not credible with respect to any other
- 14 matter.
- 15 THE COURT: That was the unsuitability
- 16 charge?
- 17 MR. SUMMERGRAD: No. That was the -- a
- 18 charge that, I believe, it's a false filing in
- 19 violation of another rule; I don't remember the
- 20 number offhand.
- 21 THE COURT: He was found not culpable on
- 22 that?

- 1 MR. SUMMERGRAD: He was found not culpable
- 2 on that, he was found not culpable on the charge
- 3 that he was not authorized by Dr. Who to trade, as I
- 4 said, in a sense, she gave oral authorization, at
- 5 least in part, until she started complaining about
- 6 his conduct, tried to get him stopped, couldn't even
- 7 get him to answer her emails, so there's no --
- 8 THE COURT: -- authorized to make
- 9 profitable transactions, right?
- MR. SUMMERGRAD: Right.
- 11 THE COURT: When they're unprofitable, all
- 12 of a sudden they were unauthorized.
- 13 MR. SUMMERGRAD: That's what she was
- 14 looking for. And he represented himself as an
- 15 expert in options trading, she had no experience.
- So, the sanction was certainly
- 17 appropriate, here. The purpose of a sanction isn't
- 18 to just punish somebody for being venal or dishonest
- 19 -- it's not a punishment at all, it's a remedial
- 20 sanction designed to protect the investing public.
- 21 And certainly, on this track record, given the
- 22 egregious nature of these violations and what

- 1 happened to Dr. Who, the investing public is much,
- 2 much better off by not having Dr. Lou engaged in
- 3 securities transactions.
- 4 Finally --
- 5 THE COURT: Is there a prohibition on a
- 6 punitive remedy?
- 7 MR. SUMMERGRAD: The remedy --
- 8 THE COURT: It has to be remedial?
- 9 MR. SUMMERGRAD: It has to be remedial in
- 10 nature.
- 11 THE COURT: Yeah.
- MR. SUMMERGRAD: And these remedies are
- 13 all remedial. He was not fined, by the way, he was
- 14 assessed the costs, and the Commission found that
- 15 appropriate, also.
- 16 THE COURT: And this is a lifetime bar,
- 17 correct?
- MR. SUMMERGRAD: It's a lifetime bar,
- 19 there is a possibility that he could re-apply --
- 20 THE COURT: And is a bar always a lifetime
- 21 matter, or is it sometimes a period of years?
- MR. SUMMERGRAD: I think in recent years

- 1 there have been some bars that are a period of
- 2 years, but there's always the possibility of re-
- 3 entry if you reform yourself and if you can find
- 4 somebody to employ you, and if -- considering all of
- 5 the other factors -- the NASD would see fit to --
- 6 THE COURT: So, any bar -- lifetime or for
- 7 a term -- would presumably be a substantial
- 8 impediment to finding someone to employ you, right?
- 9 MR. SUMMERGRAD: Yes. It certainly would
- 10 be. We're going to downplay that, but given the
- 11 track record, here, the NASD found that a bar was
- 12 appropriate, and the Commission found that
- 13 reasonable.
- 14 There are a variety of supposedly due
- 15 process claims that Mr. Lou raises. I just want to
- 16 point to one thing. He complains repeatedly that no
- 17 translator was provided at the NASD hearing. I find
- 18 this inexplicable because -- and this is on pages 81
- 19 and 86 of the Joint Appendix -- the NASD went out of
- 20 its way to find somebody who would be a translator,
- 21 and she was present at the hearing. Mr. Lou never
- 22 sought to make use of her services. He never

- 1 claimed to have, during the hearing, to have any
- 2 difficulty in understanding what was going on. This
- 3 is someone who has a Ph.D. in ethnomusicology from
- 4 Kent State University, and everybody who has dealt
- 5 with him has said --
- THE COURT: You're referring to Mr. Lou?
- 7 MR. SUMMERGRAD: Mr. Lou.
- 8 THE COURT: Oh.
- 9 MR. SUMMERGRAD: Yes.
- 10 THE COURT: Okay.
- 11 MR. SUMMERGRAD: He is sometimes referred
- 12 to as Dr. Lou.
- 13 Everybody who has dealt with him has said
- 14 that he has no difficulty communicating in English.
- 15 If the Court has no further questions, we
- 16 urge that the petition be dismissed.
- 17 THE COURT: Thank you, Mr. Summergrad.
- Mr. Uana, I'll give you one minute.
- MR. UANA: Thanks.
- Thank you, Your Honor. I'd like to point
- 21 out that at page 205 of the Joint Appendix, the
- 22 National Adjudicatory Council states, "After a de

- 1 novo review of the record, we agree with the hearing
- 2 panel's finding that Dr. Who's testimony was
- 3 inconsistent, and therefore not credible." That's
- 4 at the top of page 205 in the Joint Appendix. And
- 5 if you're not credible, you're not credible. She
- 6 lied -- she lied to New York Life, she lied to
- 7 Schwab, she lied to Juang Lou --
- 8 THE COURT: That wouldn't reflect on the
- 9 false report to NASD, right? Mr. Lou's false
- 10 report, or the failure to tell New York Life --
- MR. UANA: It came up in the context of
- 12 falsification of records, which was thrown out
- 13 against Juang Lou. She claimed that he had filled
- 14 out these option applications. That was false, Your
- 15 Honor.
- 16 THE COURT: But the counts to which it was
- 17 relevant is not what he was found culpable on, is
- 18 that incorrect?
- 19 MR. UANA: True. But if she is not
- 20 credible, she's not credible. If she lied, she
- 21 lied. And that's what the holding is, and I think
- 22 that cuts across the board, respectfully, Your

- 1 Honor.
- THE COURT: Okay.
- 3 MR. UANA: And I just want to point out
- 4 that the main rule that Mr. Summergrad argued at
- 5 3050 of the rules of the NASD simply does not apply
- 6 to anything Juang Lou did. I really want to focus
- 7 the Court on this, 3050(c). This is the heart of
- 8 their case, this is what this is about.
- 9 "A person associated with a member prior
- 10 to opening an account or placing an initial order
- 11 for the purchase or sale of securities with another
- 12 member, shall notify both the employment member and
- 13 the executing member, in writing, of his or her
- 14 association with the other member." That rule, on
- 15 its face, does not apply to what Juang Lou did. He
- 16 didn't open up an account at Schwab for her, at
- 17 someplace else. These rules were written before
- 18 there was all of this internet trading, Your Honor,
- 19 and there's nothing in this rule that applies to
- 20 Juang Lou, here. It just doesn't cover this
- 21 situation. That's the problem that the Commission
- 22 has, here, and it violates due process to say, "You

- 1 should have read this rule, and knew you couldn't do
- 2 this. Knew that you had to give discretion -- that
- 3 you had to give notice to New York Life and you had
- 4 to give notice to Schwab." People do this all of
- 5 the time. They trade for their mothers, they trade
- 6 for their cousins. There is no prohibition -- my
- 7 client is -- if the Commission wants this to be
- 8 outlawed, it's very easy. They know how to publish
- 9 rules for comment. That's the way to do it. That
- 10 comports with due process. Juang Lou has been
- 11 railroaded, in this case.
- Respectfully, Your Honor, I disagree with
- 13 the way the Commission has handled this case, I
- 14 think it's wrong, and on top of all of that, a
- 15 sanction to ban this man, who cannot support his
- 16 family for life, is a gross miscarriage of justice.
- 17 He is a good and honest man, he is sitting here
- 18 today in the court. It's wrong that the Commission
- 19 has thrown the book at him in this way.
- 20 The U-4, filing a false report, look at
- 21 the language, I respectfully say, of the question
- 22 23(J) that was asked on the U-4. It didn't say,

- 1 "Did someone bring a complaint against you before?"
- 2 If that had been the question, the answer should
- 3 have been yes. But he answered the question
- 4 correctly on October 20, 2000, precisely the way he
- 5 should have answered it. The critical fact on the
- $6\,$ U-4, Your Honor, is that the NASD refused to give
- 7 him Dr. Who's complaint letter, until the following
- 8 year, that's when he got the complaint letter. So,
- 9 he didn't have it.
- 10 Whatever else this Court does, the U-4
- 11 claim that he filed a false report, that's --
- 12 respectfully, that's without any merit, it should be
- 13 tossed out.
- 14 THE COURT: Thank you, Mr. Uana.
- MR. UANA: Thank you so much.
- 16 THE COURT: Thank you for your handling of
- 17 this matter pro bono.
- MR. UANA: Thank you.
- 19 THE COURT: Thank you very much.
- The case is submitted.
- 21 THE CLERK: Stand please. This Court is
- 22 hereby adjourned until Monday morning, at 9:30 a.m.